



[www.dsm-software.com](http://www.dsm-software.com)



Dispatching & Scheduling  
Customer Billing & Invoicing

Truck & Equipment  
Maintenance

Bit & Blade Tracking

Job Cost Profit & Loss

Purchase Orders

Bid Tracking

Email Integration

QuickBooks® Integration

Document Management



# Built for the Future



DSM is a unique set of software tools and services designed for concrete cutters, drillers and any field service related business. The components of DSM are designed with ease of use and reliability in mind.

## About DSM

Combining leading edge technology with years of customer-driven enhancements. DSM provides your business with the critical information you need to stay competitive and eliminates duplicate tasks, streamlining your business processes into one system.

## Easy

Our clients use DSM for dispatching, scheduling, customer billing, truck and equipment maintenance, bit and blade tracking, job cost profit and loss, purchase orders, bid tracking, document management and much more.

## Unique

Combine your manual business processes into one efficient system.

Easy installation and setup; no need for an IT Department.

Expandable; add new trucks, personnel, equipment, and locations as you need them.

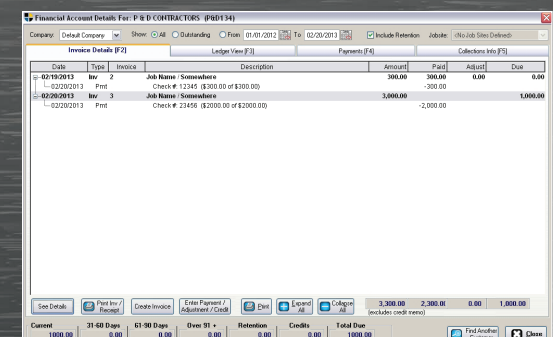
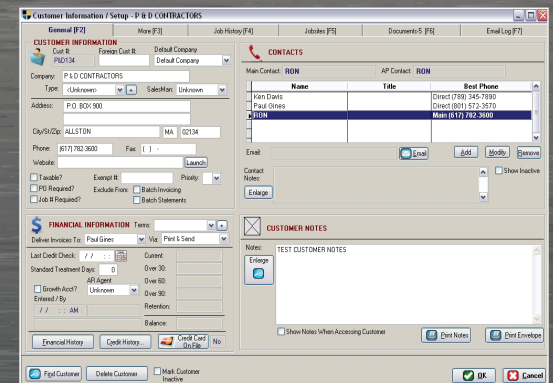
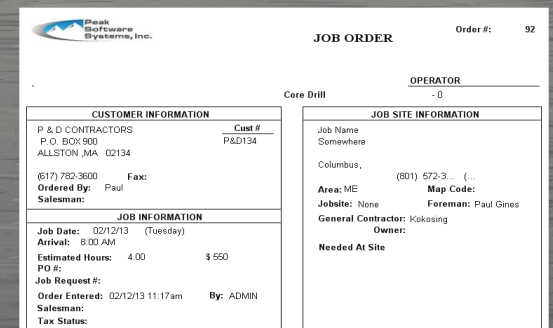
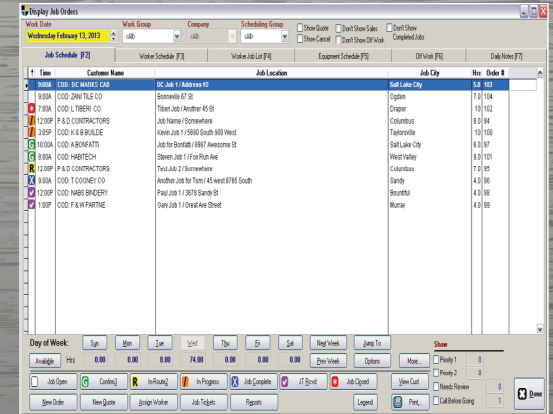
Cost-effective; one-time upfront cost and low maintenance fees.

## Solution vs. Software

DSM is more than just software, it's a solution backed by talented individuals that will help your business succeed and excel. Whether it's training, implementation or listening and improving the software, our staff is committed to helping you make the most of DSM.

## Dispatching & Scheduling

Dispatching is a key element in DSM. Deciding who can do which job and when is a difficult process. DSM will help by keeping worker information on hand and adding up the estimated hours of work. At any point in time you know exactly how much work there is and which workers are available. Simply put, DSM makes it easy to schedule and do more work with the same number of people. Scheduling uses the same principle as the availability screen. When you want to specify an operator to do a job, a filtered list of only qualified employees is presented. Along with the name, the skill level, number of jobs scheduled thus far, and total estimated hours of those jobs are shown. Need to change workers? Just bring up the screen and select another operator. Want more detail? Look below the worker list and you will see the jobs for the worker highlighted above.



# Leading Edge



DSM brings 20 years of experience in the service industry, plus the powerful backend of a SQL Server for reliability and the performance your company requires.

## Customer Billing & Invoicing

Since customer billing and accounts receivable are usually done within DSM, the system knows the customer account balances. Therefore it can warn you before someone enters a job for a company that is way overdue. You may also print copies of the invoices, fax, or email your customers a statement. View all of the customer's orders and financial history through DSM.

## Truck & Equipment Maintenance

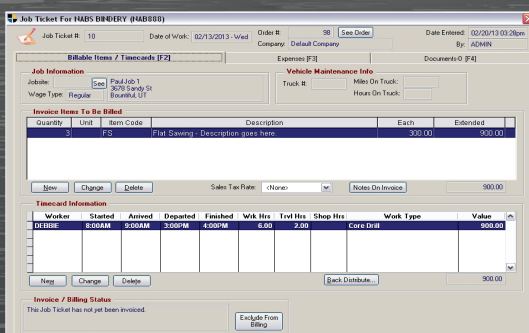
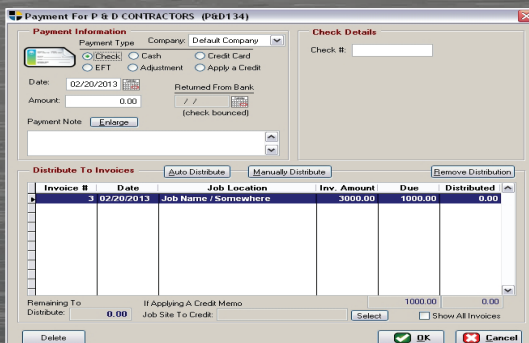
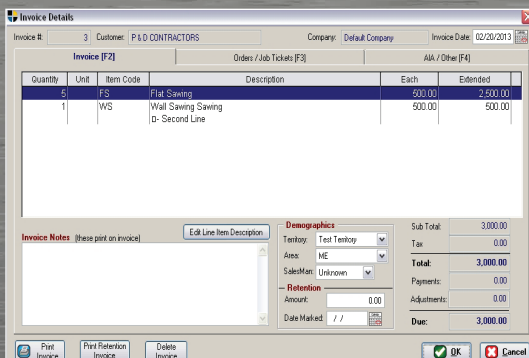
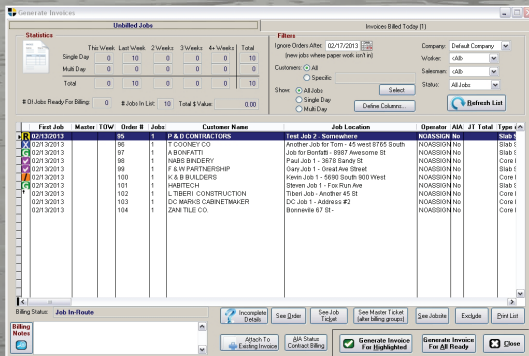
Keeping track of your trucks is important. DSM provides you with a simple mechanism for storing the basic information on your trucks. In addition, you can track the services performed on the truck and specify when the next service should be done. This helps you ensure your equipment is being maintained. It also gives you the maintenance and repair cost totals for each piece of equipment. Like most companies, you have an enormous investment in trucks, saws, compressors, generators, etc. DSM gives you a simple way to track what you have and where it is.

## Bit & Blade Tracking

Diamond blades are an essential tool and are typically a major expense item. Improper use, poor selection, or inconsistent quality can impact your bottom line. DSM makes it easy and convenient to track blade footage. DSM logs the blade information including make, spec, cost, type, size, and which worker has it. Footage is entered at the job ticket level easily, quickly and efficiently. With minimal effort, you can have accurate footage logs to leverage your diamond purchasing. This alone can save you thousands per year.

## Job Cost Profit & Loss

After the job is done, enter the job ticket information into DSM (DSM automatically tracks missing job tickets). DSM will help your business create and generate your invoices (what you will bill on the invoice), diamond blade usage (which blades you used and what the footage was) and worker time card information (who worked on the job and how long it took). These three items create the invoice: timekeeping, blade wear analysis, and hourly revenue reports by worker, work type, job costing, and more. Enter the data once and it flows through the system and generates the information you are looking for.



# Powerful

Let us show you how easy it is to implement and use DSM in your business. You'll be amazed at the power and flexibility you will have over your current solution.



## Bid Tracking

DSM provides you with the ability to generate and store quotes, which are not yet jobs. You may also print professional quotes that can be sent right from DSM to your customers.

## Email Integration

DSM has the capabilities of using two methods to email. It can use the built-in system, or can integrate with any MAPI compatible email client such as Microsoft® Outlook.

## QuickBooks® Integration

DSM is known for its ability to help you manage your service business more efficiently, but now you can integrate QuickBooks® with DSM for the best of both worlds. The QuickBooks integration means no more manual entries from DSM into QuickBooks which will further increase productivity and eliminate data entry errors.

## Document Manager

DSM allows you to store any documentation and pictures related to a customer or specific job. Utilizing the DSM document manager is like having an electronic filing cabinet at your fingertips.

## Certified Payroll Processing

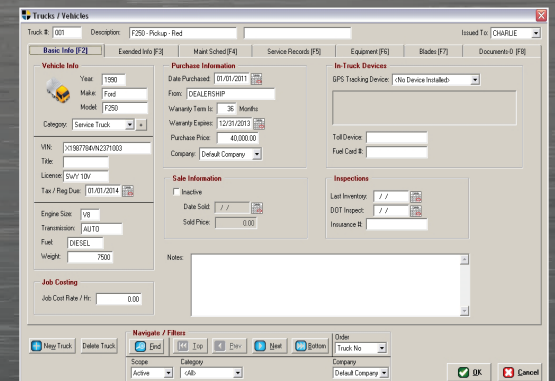
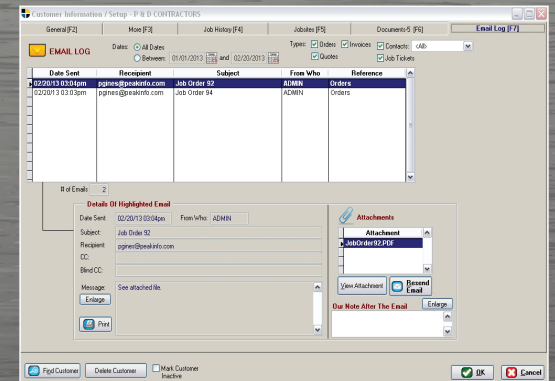
DSM can produce both the weekly (WH-347) and monthly (CC-257) reports.

## AIA Billing

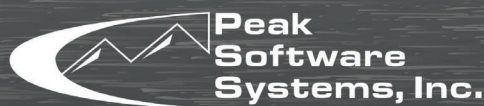
The AIA billing system is a standardized method of construction percentage of completion contract billing i.e. Progress Billing, developed by the American Institute of Architects.

## Reports Galore

DSM provides you with all the reports to get the job done.



DSM is a product of:



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